

**Education
and
Career Preparation
for the
New Millennium**

A Vision for Systemic Change

October 2000

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PREFACE

How do we create a new career-focused educational system in a country that strongly resists national-level centralization in education? The answer is simple: *By consensus!* But reaching consensus is not simple. The process is awkwardly slow and painful.

The good news is that the process is already under way! It began over 20 years ago when we recognized that our country had entered a global economy and that computer automation was replacing routine, predictable jobs. As a consequence, the vocational education model that had served our country well for decades could not meet the demands of a new and rapidly changing environment.

As we were first becoming aware of the need for a different *kind* of workforce, we were shocked by the 1983 report “A Nation at Risk,” which concluded that the academic performance of most of our high school graduates was poor. Governors and other policy leaders recognized this crisis and collectively committed themselves to achieving lofty goals that would return our nation and our educational system to world-class status. But for this to happen, *all of education*—not just voc-ed—had to change.

In the early 1980s, educators saw the need for changes but didn’t know how to bring them about. Today, as we enter the new millennium, I believe that we know how the new system should work and what must be done to make it a reality. We just need to get on with it.

For 17 years we have reviewed our practices, examined data, and tested innovative strategies for restructuring learning environments and subject matter. We have learned much from reform initiatives such as Tech Prep, School to Career, Applied Academics, Career Academies, and High Schools That Work. We know what components the new system should include. They’re all being successfully practiced and demonstrated individually and in various combinations, but no state or community has yet integrated all of them into a single system.

The purpose of this paper is to identify the most important elements of the new system and to encourage national consensus on the need for the system. The eight identified elements address three critical areas of change:

1. What we teach
2. How we teach
3. School organization (grades 9–14) and employer involvement in the delivery of instruction

This paper does not suggest *how* states and communities should implement the new system. The form of the system will—and should—vary from one place to another according to different environments and conditions, preserving local autonomy and the healthy decentralization of our nation’s educational system.

I encourage educational, business, and community leaders at every level to consider this system, discuss its elements, join a growing national consensus on the need for the system, and become involved in supporting local and state plans to implement the system with expediency.

Dan M. Hull
October 2000

Career Preparation for the New Millennium: A Vision for Systemic Change

A new educational system is evolving throughout this nation to prepare our youth for rewarding, high-performance careers. It should become a first-class “system of choice” that will support and strengthen the goals and standards set for all secondary and postsecondary students. If we grasp this opportunity, this new system will provide the “career context” that most students want and need; it will also address the employment standards that most organizations will require to ensure flexibility, performance, and continuity for economic competitiveness and employee growth and advancement. But, for this system to become a successful reality, educators, employers, and policymakers must develop a common vision for the critical elements of the system and a plan to set all the elements in place in every community of our country.

For over fifteen years, employers, educators, and policymakers have been preparing for this significant change in our nation’s educational system. Employers have redefined careers and expectations; educators have created and tested strategies that effectively raise students’ focus, interest, and scholastic achievement; and local and state policymakers have addressed standards and structures for the delivery systems. Every element to be incorporated in this new system is successfully working somewhere. But in the aggregate these elements have not been fully implemented at any known institution or consortium.

The term “new system”—as used here—includes the curriculum, teaching strategies, guidelines, and policies that will enable all local and state entities to provide appropriate guidance, educational, and work experiences that will help our youth prepare for careers—not jobs. Use of this term is not intended to provide another label for a competitive initiative. Rather, its purpose is to describe what is already evolving—and what it should become.

Why Is the System Changing?

For the last two decades we have recognized that the vocational education system that served our country so well for two-thirds of the last century is no longer able to meet the needs of the vast majority of our young people in high schools and colleges. Traditional vocational education was created to teach manual skills for the industrial and agricultural sectors of our economy. Today, these sectors represent a diminishing part of the economy and can, in fact, be staffed increasingly by smart machines. In the past, the original goal of secondary vocational education was to provide “entry-level skills” for workers in agriculture, health, business, service, trade, and manufacturing enterprises. Unfortunately, many vocational programs in our high schools have been used as dumping grounds for academically poor achievers and disinterested and/or “problem” students.

Community and technical colleges do not usually refer to their offerings as “vocational”—choosing instead descriptors such as “career” or “technical education.” And these tech ed programs are mostly filled with adults (average age 29 years), many of whom require remediation in math, science, and communication and who generally take one or two courses (part time) to help them get new jobs or to refresh their skills. Approximately 64 percent of the 5.4 million credit students enrolled in community and technical colleges are there only part time, and only 482,000 of the 10.4 million receive associate degrees each year.¹ In 1995, 45 percent of the students enrolled in public two-year institutions were enrolled in one or more developmental courses.²

With our country’s rapid transformation to an information-based economy, employers are placing less value on short-term skills and more value on one’s ability to work as part of a team; to use technology effectively; and to synthesize, integrate, apply, and

¹ American Association of Community Colleges.

² U.S. Department of Education, National Center for Education Statistics, “Remedial Education at Higher Education Institutions in Fall 1995.”

build on basic knowledge.³ The issue is not “skills versus knowledge” for *some* students. Rather, it is the appropriate combination of skills and knowledge for *all* students.

An unfortunate result of the knowledge explosion we have witnessed in the last forty years has been that information and skills have been segregated into discrete disciplines in order to manage them more effectively for student learning (i.e., math is separated from science is separated from English is separated from history). We have attempted to create huge “pipes” of isolated disciplines in the minds of students and have assumed that they will assimilate and integrate this information successfully to solve real problems in life and work. Cognitive learning theories verify experience that only a few students can learn efficiently via “pipes of information,” and even fewer can apply what they’ve learned to experience and practice. This distressing result is not the problem of just traditional vocational education, it is endemic to all areas of education. In other words, many of those who regularly dispense abstract and academic concepts do not use effective teaching styles for applied or concrete learners (typically vocational students), and they often do not make academics useful to even the more abstract learners. Recent educational reforms, such as Tech Prep, have shown that concrete or applied learners can master rigorous academic courses if they are “taught in context” and that the context of work (careers) is useful for maintaining students’ interest and enhancing the learning process.

In the closing decade of the last century, the educational community and its business and industry partners—through Tech Prep—forged bold initiatives in an attempt to improve the system:

- They have articulated course offerings between secondary and postsecondary institutions to eliminate duplication.
- They have pioneered efforts to improve student achievement through applied or contextual academics.
- They have established standards-based curricula and assessment strategies.

³ Secretary’s Commission on Achieving Necessary Skills (SCANS), 1993.

- They have cooperated to create work-based learning environments for students to experience careers and add “context” to their class and lab work.
- They have successfully explored the structure of career academies to create schools within schools, or magnet schools.

But major, fundamental changes to curricula, delivery systems, and teaching styles have not occurred systematically or to scale across states. High school vocational educational programs, in an attempt to keep pace with the new concepts and skills required by emerging technologies, have introduced some useful changes, but they are mostly building on curricula and structures they’ve used in the past. In many instances, they’re still conducting job training for poor academic achievers and problem students—even though job training is not the education our young people need to prepare them for rewarding, lifetime careers.

In addition, at community and technical colleges, technical education is not attracting large numbers of recent high school graduates—full-time students with good academic achievement. Those few whom technical education does attract are being combined in classes with older adults who can afford to invest in only short-term job training experiences. Because of their limitations of time for further education and training, most older adults probably do need to focus on job training with infusion of some basic academics. Community and technical colleges have been designing their curriculum content and level for this population because it represents the largest group the colleges serve in technical education. But these short-term offerings cannot constitute the postsecondary component of the new system of education for careers that is proposed here because these offerings cannot attract or serve recent high school graduates who are academically strong, who are focused on career objectives, and who have completed technical core offerings prior to high school graduation. Resources that are allocated to support the changes to the new system must be proportionally larger for postsecondary institutions if this new focus is to be achieved.

The New System: A Coherent Design Using the Pieces That Work

The target population for the new system is our young people in grades nine through fourteen (high school and community/technical college) who are concrete learners—those who learn best in context. These learners typically represent 60 percent of the student body and are sometimes referred to as the “neglected majority” or “forgotten half.” However, the new system will serve any or all capable students because it will teach to broad academic standards. Its high school graduates will be qualified equally for university admission, for community and technical colleges, or for employment, because they have demonstrated mastery of the basic academic disciplines. Because of this, the new system will be viewed by counselors, parents, and those in higher education as a preferred educational experience with a firm academic foundation for all students.

The specifications for the new system are **standards**: academic standards, skill standards, and employability (soft skill) standards. Each state is currently developing such standards. If their work is coordinated and follows a consistent format, the differences in these standards from state to state should not be great. Although the new system focuses on young people over a six-year grade span, it should be active and relevant for the career life of the individual. It will enable students and workers to exit and reenter many times, according to the peculiar needs of the individuals and according to changing requirements of the career paths. The new system presumes a new definition of “job-entry skills” that requires a solid education—including useful academics, a career interest and focus, critical thinking, ethics, and interpersonal skills. The new system is organized into broad career areas, such as health, information technology, engineering, and business. And, within a career area, the new system allows an individual to pursue a wide latitude of occupations. The new system is not equipment based; it is knowledge and technology based.

The new system can be characterized by eight critical elements, which are described as follows:

1. Career Clusters

More than at any time in history, our young people are searching for meaning in school. They're asking, "Why do I have to learn this? How will I use it?" A career focus in education helps these young people relate what they are learning to their future; it provides motivation for them to work for higher levels of achievement.

Career clusters, organized around today's rewarding occupations, provide a structure by which schools can organize guidance and instruction for students according to their interests and career goals. Clusters are a tool that counselors and parents can use to assist every student entering high school in developing a plan for entering college and employment. Used properly, career clusters keep students' options open, as opposed to locking them into a tracked system of job training. For us to achieve this structure, the criteria for grouping of careers into specific clusters should be made according to common knowledge and skills.

In 1999, the U.S. Department of Education (ED) adopted the following system of sixteen career clusters:

Agriculture and Natural Resources	Information Technology Services
Arts, Audio and Video Technology, and Communication	Legal and Protective Services
Business and Administrative Services	Manufacturing
Construction	Public Administration and Government
Education and Training Services	Retail and Wholesale Sales and Services
Financial Services	Scientific Research, Engineering, and Technical Services
Health Science	Transportation, Distribution, and Logistics
Hospitality and Tourism	
Human Services	

Although not perfect, this system can group most occupations according to common sets of knowledge and skills. This grouping will facilitate the design of the new curriculum, as

we show later. A major update in this system is a clear recognition of Information Technology as an emerging cluster of careers. Most states are attempting to use fewer clusters (five or six) in high schools by grouping the curricula of two or more of the ED clusters into one, thereby making the two systems more compatible without overloading high school curricula with too many course offerings. A few occupations within a cluster may require education and training in high school only, but most will also require some level of postsecondary preparation.

2. Academics Taught in Context

The curriculum for the new system requires that all students master high levels of math, science, communication, and social studies and be able to articulate to any institution of higher education.

In the last fifteen years, text materials have been created in mathematics and science that incorporate contextual teaching and learning. But materials alone are not sufficient. Studies have shown that—along with good learning materials—contextual teaching can significantly improve student achievement, but only when teachers have been trained to use these strategies effectively. Most preservice programs in teacher education do not include contextual teaching. Hopefully, this will change, albeit slowly. The successful evolution of the new system will require a significant commitment to professional development for existing teachers.

As the need for higher-level academic and work skills increases, the challenge to help all students master these skills grows stronger. But the majority of students in our schools are unable to make connections between what they are learning and how that knowledge will be used. This disconnect occurs because of the way students process information and because traditional methods of classroom teaching do not increase their motivation for learning. Many students have difficulty understanding abstract academic concepts as they are commonly taught. This situation must be corrected because

today's students desperately need to understand basic math, science, and communication concepts as they relate to the workplace and to the larger society in which they live and work.

Contextual learning is a proven concept that incorporates the most recent research in cognitive science.⁴ It is also a reaction to the behaviorist theories that have dominated American education for many decades. The contextual approach recognizes that learning is a complex and multifaceted process that goes far beyond drill-oriented, stimulus-and-response methodologies.

According to contextual learning theory, learning occurs best when students (learners) process new information or knowledge in such a way that it makes sense to them in their own frames of reference (their own inner worlds of memory, experience, and response). This approach to learning and teaching assumes that the mind naturally seeks meaning in context—that is, in relation to the person's current environment—and that it does so by searching for relationships that make sense and appear useful.

Building upon this understanding, contextual learning theory focuses on the multiple aspects of any learning environment, whether a classroom, a laboratory, a computer lab, a worksite, or a wheat field. It encourages educators to choose and/or design learning environments that incorporate as many different forms of experience as possible—social, cultural, physical, and psychological—in working toward the desired learning outcomes.

In such an environment, students discover meaningful relationships between abstract ideas and practical applications

⁴ CORD. *Teaching Mathematics Contextually: The Cornerstone of Tech Prep*. Waco, TX: CORD Communications, Inc., 1999.
CORD. *Teaching Science Contextually: The Cornerstone of Tech Prep*. Waco, TX: CORD Communications, Inc., 1999.
Dale Parnell. *Contextual Teaching Works!* Waco, TX: CCI Publishing, 2000.

in the context of the real world; concepts are internalized through the process of discovering, reinforcing, and relating. For example, a physics class studying thermal conductivity might measure how the quality and amount of building insulation material affect the amount of energy required to keep the building heated or cooled. Or a biology or chemistry class might learn basic scientific concepts by studying the spread of AIDS or the ways in which farmers suffer from and contribute to environmental degradation.

Curricula and instruction based on this strategy are being structured to encourage five essential forms of learning:

Relating — Learning in the context of life experiences

Experiencing — Learning in the context of exploration, discovery, and invention

Applying — Learning in the context of how knowledge and information can be used

Cooperating — Learning in the context of sharing, responding, and communicating with others

Transferring — Learning in the context of existing knowledge—using and building on what we know

3. New, Unified, Standards-Based Curricula

A curriculum specifies “what,” “how much,” and “when” in the learning process (i.e., content, scope, and sequence). The curriculum is the “blueprint” upon which the entire new system should be based. Curriculum sequence will be organized around each career cluster. Content and scope will be based on state-established academic, skill, and employability (or soft) standards. Curricula for the new system incorporate all four years of high school plus a variety of postsecondary options (one year, two years, four, or more, depending on the breadth and depth of content and possible certification requirements).

The new curriculum could be described as being strong in academics with a career focus, while keeping options open.

Can all of this be done without placing students into a narrow track—especially when many are not yet ready to commit to their life ambitions? Yes, but only if the curriculum is structured to provide broad career skills matched with challenging academics in the early years of high school and is not made specific to a particular job until after high school.

“Curriculum frameworks”—as outlined in Figure 1—center around foundation courses, technical core courses, and specialty courses, over a span of grades nine through sixteen. Such frameworks are being developed at a national level for each of the clusters defined above. The frameworks will then be used by local and state educators to create new curricula that are appropriate to the region or state being served.

Figure 1 shows in detail how the curriculum for each cluster could be structured.

A Conceptual Model for Design of New Curriculum Frameworks	
	Technical Specialty
Grades 15–16 and 13–14	Advanced technical skills in occupational areas Advanced academics Internships and/or apprenticeships
	Technical Core
Grades 11–12	Technical skills within cluster Advanced academics Work-based learning
	Foundation
Grades 9–10	Academics in context Career experiences Basic employability skills

Figure 1. Curriculum frameworks for grades 9–16

In the secondary component of the curricula, the academic core for every cluster will include the same high-level, rigorous courses in math, science, English, social studies, and so on, but infused with applications and open-ended problems that relate to the chosen career cluster. In addition, the

secondary curriculum should contain at least one major course each year (grades nine through twelve) that integrates the academic disciplines to support requirements of the skill standards within the career cluster.

The major courses in the ninth and tenth grades will be broad (including employability skills useful to all areas of work) but will allow students to experience and understand the nature of work in their chosen clusters. Based on their experience and understanding in these courses, some students may want to change their majors to other career clusters—and the curriculum will allow this without significant loss in required knowledge, skill, or credit.

In the last two years of secondary school (eleventh and twelfth grades) students will take major courses that are a part of the technical core of the career cluster. These courses are not “skills-only job training”; instead, they incorporate high levels of the academics that students are learning within the disciplines. A student may elect to take more than one course each term, and more advanced courses may be available at postsecondary institutions through dual-enrollment processes. All students in the eleventh and twelfth grades should also be required to participate in career-related internships with local employers, or service learning, as explained in the next section.

Students completing the secondary portion of the new curriculum will have attained all requirements for high school graduation and entry to most postsecondary institutions. They will also be employable in entry-level occupations within their chosen career clusters. The postsecondary section of the new curriculum is a smooth, unified extension of the secondary level, building on the academic and technical core provided in high school. It will provide more specialization in occupational fields (such as health, business, management, manufacturing, information systems, engineering), leading to employment, certification, and/or professional recognition.

Successful implementation and student accomplishment in the new curriculum are dependent on entering students who have

been well prepared in middle school. Thus, students entering high school must be adequately prepared at the proper reading level and either have successfully completed algebra or be ready to enter algebra. They should also have been exposed to career opportunities and have developed some preference for their future careers. The new system places a strong demand on middle school reform.

4. Work-Based Learning

The historical (but unspoken) goal of education is that students leave one level of education prepared to enter and be successful in the next level of education. Little emphasis has been placed on students' preparation for life and work. In the last ten to twenty years, employers have become much more vocal, requiring that graduating students at all levels be more "work ready." But to be "work ready" does not mean that students need to abandon their emphasis on academic excellence. In fact, employers today require many of the same student qualities for entering workers that are desired or required for entry into institutions of higher learning:

- Understand and be able to use high-level academics (English, mathematics, science, social studies)
- Develop skills in critical thinking and problem solving
- Possess a focus and/or plan for the future

In addition, employers require that workers be able to:

- Interact and communicate openly and clearly with other people
- Function effectively in an organization and in small work teams
- Have a positive work ethic

Many of these attributes can be learned best within the environment of work. And employers are realizing that, to obtain the workforce they seek, they must share their environment, knowledge, experience, and culture for the education of our young people.

Work-based learning is a vital ingredient in the new system. In addition to the attributes listed above, work-based learning can provide motivation by answering the question, "Why do I

have to learn this?” It can provide confirmation or denial of initial career choices by answering, “Is this really where I want to be working in my career?” And it can reinforce the importance of positive attitude and functioning effectively in a group or team environment.

Work-based learning should be included several times in the curriculum of the new system. In the ninth and tenth grades, brief experiences (up to twenty hours) at an appropriate worksite and/or employee mentoring help students to understand the environment of work, confirm career decisions, and place context around academic studies. Summer internships (of at least 160 hours) after the junior year in high school (or part-time employment up to twenty hours per week during the senior year) can facilitate students’ application of acquired knowledge and skills to the solution of open-ended, interdisciplinary problems that often require group participation. In some communities, employer-provided work-based learning experiences are not available for high school students. In these cases, alternatives are created, such as community-based service learning and special project activities provided by nearby community or technical colleges.

In the postsecondary component of the curriculum, students should work a minimum of 400 hours in an “apprenticeship” type capacity (i.e., under close, frequent supervision of experienced workers) to accomplish assigned tasks and to perform useful job functions for employers. This type of experience may allow students to use equipment that is not available in college labs and explore possible after-graduation jobs, and may allow potential employers to evaluate students in consideration of future job offers.

Work-based learning experiences, at all levels, should be structured, goal oriented, and measurable in terms of quantity, quality, and timeliness of job performance. These experiences should be an essential part of the curriculum and assist students in achieving certain of the required standards. Upon successful completion, students should earn credit that is recorded in their transcripts.

5. Career Guidance and Exploration

Preparing students to select career pathways and guiding them in plans to enroll in coursework that will lead them to achieve their career goals is essential to helping them meet the challenges of the twenty-first century. Therefore, the new system must have a strong emphasis on career guidance and planning.

Career guidance provides students with the knowledge and skills needed to develop realistic career goals and make appropriate decisions to carry out those goals. Students will begin the career guidance process no later than middle school through a well-planned career exploration program that also involves their parents or guardians. Due to extensive career exploration in the middle grades, students will already have preliminary plans in hand as they enter high school. This will prepare them for the new secondary-level curriculum, which will be strong in academics but with a career focus. Students will not be tracked and will be encouraged to take high-level courses in order to keep their future career options open. Each year they will revisit their career plans with their counselors and parents or guardians to determine whether they are on the career paths of their choice. At that time they will have the opportunity to make changes based on new information they have received and the impact of new experiences they have had.

With focus on planning for their future careers, students will be counseled into work-based learning experiences beginning in the ninth grade. This will allow them to experience more than one career cluster if they are still unsure about their future plans. Ongoing career guidance is necessary to encourage all students to continue their education and training at the postsecondary level. They will be exposed to the concept of lifelong learning throughout their formative years in school.

The purpose of a career guidance and planning program is to impart skills and facilitate learning opportunities in a continuous and integrated manner that ensures that all students have a focus and can relate what they are learning to their

career interests. Service learning programs, which involve the entire community, will also assist students as they strive to meet the challenges and demands of the school system and prepare for transitions to options after high school.

Everyone—including parents, teachers, administrators, and the community—contributes to the guidance process, but the counselor plans and facilitates the process and makes sure that it happens for every student. Students should consider and reconsider career aspirations and plans on a frequent basis through interest and aptitude assessments, employee mentoring, worksite learning, work-related problems that provide context for academic instruction, postsecondary visits and experiences, and counseling sessions that may include parents or other family members.

Thus, the career guidance and planning program in the new system is integrated into the entire curriculum so that all students will have flexible plans that will guide and encourage them to prepare for lifelong learning to support their present and future career goals.

6. Interdisciplinary Problem Solving

The new system will move away from technical courses that “teach the task” or simply require memorization. Instead, the new system will include mind-challenging adventures that combine “tools of the trade” (information and skills) within career clusters with problem-based activities that are:

- Interdisciplinary
- Solved by analysis and critical thinking
- Solved by groups as well as individuals
- Open ended, requiring optimization

Most problems in the “real world” are not compartmentalized in only one academic discipline (i.e., math problem, physics problem); rather, involving some complexity, they require the integration and synthesis of information from several disciplines.

Solving complex problems also requires a “critical-thinking” process that may include 1) analysis of the problem,

2) breaking it into smaller problems (if needed), 3) amassing resources and/or data, 4) applying information appropriately, 5) determining solutions, 6) integrating the smaller problems into a unified solution, and 7) checking its validity. Learning to think critically is a discipline that must be taught and practiced. Frequently, the ability to solve complex problems requires a group process involving individuals with different areas of expertise and/or experiences.

Many real-world problems are “open ended,” i.e., do not have single “best” solutions. Solving them can be approached in several ways, often involving options and trade-offs. Frequently more than one “good” solution exists, and these must be compared on a “cost-versus-benefits” basis to select the one that is optimum.

Because of the interdisciplinary nature of career tasks, technical courses in the new system are the “integrators” that build on the knowledge and skills acquired in the academic disciplines by combining them to solve the real, complex problems that confront the global workforce of the new millennium. These new courses will be created through joint efforts by academic teachers, technical teachers, and appropriate employers.

Integration of academic disciplines to solve real-world problems is one of the unique contributions that the new system provides to total school reform.

To adequately measure the value that these integrated courses provide, new high-stakes assessment systems must move from the exclusive use of “pen-and-paper tests” toward interdisciplinary problem-solving exercises.

7. High School Delivery System Based on Career Academies

In the new system the role of high schools will be to:

- Provide context for academic achievement
- Provide motivation (and desire) to remain in school
- Provide a “level playing field” for students with diverse learning styles

- Provide guidance for career selection and a foundation for career pursuits
- Use career preparation to provide interdisciplinary problem-solving and critical-thinking skills
- Provide a basis for lifelong learning and lifelong earning

This role for education in the new system is clearly not job training as we have provided in the past (i.e., hand skills around a particular machine or procedure), and it cannot be accomplished by technical teachers working in isolation from academic teachers. It will require that students with particular interests in chosen career clusters be grouped together with teachers who are teamed to create and deliver the new curriculum. It will encourage all students to continue their education and training at the postsecondary level. And, for those students who need or want to pursue full-time work after high school, the new system will prepare them to enter postsecondary education as part-time students or at some later time in their lives.

A high school delivery system that has evolved in recent years around this model is the career academy. Career academies are magnet schools or “schools within schools” that provide high standards of academic education within the context of career preparation in particular occupational clusters. Students choose to enter a career academy and may choose to discontinue or change academies if they discover that their first choices are no longer within their interest or aptitude. Students at the same grade level in a career academy are together for their entire four-year high school experience and are usually taught all four years by the same team of academic and technical teachers.

Students in career academies are encouraged, supported, and challenged to master academic courses at high levels through the careful teaching of courses “in context” for the appropriate career clusters. Career academy students are taught at least one career-related course every term while they are in high school. They may elect to take additional courses in the junior and senior years—courses that are provided often by

postsecondary institutions for postsecondary credit. In over 350 academies developed by the National Academy Foundation (NAF), over 90 percent of the graduates articulate to postsecondary education and training after high school graduation.

The new system could encourage transforming area vocational schools (BOCES, ROCS, etc.) into career academies. Area vocational schools are typically eleventh- and twelfth-grade centers that students attend for half days to receive skills training in particular occupations. Academic instruction is usually provided by the “sending school” during the other half day. In this arrangement, it is difficult, if not impossible, to coordinate academics and technical instruction because the required teams of teachers are not working together. In some states and localities, career centers provide both academic and technical instruction in a full-day format. These centers should consider the new curriculum for the full four years of high school focused on one or more career clusters. In comprehensive high schools, where vocational and academic programs are co-located, the new system would foster the creation of “school-within-a-school” career academies based on career clusters.

Career academies provide the “smaller learning communities” that have proven to be a more effective delivery system in large and medium-sized schools. In small and/or rural schools (with high school populations below 300 students), the career academy structure would require significant alteration to address a broader group of careers and clustering of the teaching team.

8. Community and Technical College Delivery Focused on Full-Time Youth

Most rewarding occupations require educational preparation beyond high school; many, however, do not require baccalaureate degrees. Community and technical colleges offer associate degrees (typically two-year courses of study) that provide excellent opportunities to enter internships and well-paying careers in new and changing technical areas.

Some graduates with associate degrees may choose to continue their studies to earn baccalaureate degrees at universities.

In recent years, community and technical colleges have experienced a decline of enrollment in their technical programs. Enrollment in engineering-related technologies in particular has fallen, according to the 1997 *Digest of Education Statistics*. This may be due, in part, to low unemployment rates. However, because enrollment in other areas of higher education is not declining, it is more likely the result of poor recruitment or of misperception by students and their families that these technical programs are “low level” in terms of future earnings or are dead-end in terms of not being transferable to higher education. In some successful Tech Prep consortia with closely articulated secondary and postsecondary curricula, community colleges are receiving more students in technical areas.

In the new system the first two years of postsecondary education are an essential part of the curriculum. This postsecondary role is to provide advanced academics, specialized technical education and training, and facilitation of “apprenticeship-type” work experiences. These two years must be not only a bridge from the high school experience but also a bridge to other opportunities in higher education and corporate training. For fulfillment of this role, at least three changes are required.

- a. The community or technical college must create an effective focus on providing academically based career-preparation programs for young people who have recently graduated from high school. This requires that program offerings clearly lead to current, interesting, and new jobs in growing fields, such as photonics, information technology, e-business, and health care. These programs should also connect into advanced studies at four-year colleges.

The postsecondary curriculum for the new system should be designed for full-time students (most of whom will be recent high school graduates) who plan to complete the two

years of study and receive associate degrees. This is very different from programs that presently exist at most community and technical colleges—programs that focus on serving older adults (many with poor backgrounds in academics) who typically return to college for a few “job-training” courses.

Community and technical colleges must also recruit greater numbers of recent high school graduates into these new programs. This will require more effective public information programs to convince young people, their parents, and high school counselors that technical education is the gateway to rewarding jobs and higher education. This message can—and should—be conveyed by counselors, employers, universities, and former students.

- b. Contextual teaching should be adopted by faculties at community and technical colleges to enable more students to successfully achieve advanced levels of math and science. This improved approach to effective learning is not being practiced at most colleges. Faculty members must be introduced to contextual teaching strategies and given the incentive to change to this form of pedagogy. In fact, the development of improved teaching skills for all faculty members should be enhanced and extended.
- c. Community and technical college partnerships with businesses (employers) must be created to define and support student apprenticeships, program quality and relevance, and public relations to encourage more students to choose career preparation.

Use of employer advisory committees in most colleges is weak—limited to infrequent meetings, provision of advice for which there is little accountability for faculty response, and provision of support that consists of donations of student scholarships and outdated equipment. Business partnerships required for the new system engage and empower committees of “second-level” managers who work with secondary and postsecondary faculty and administrators. The partnerships must create and sustain

educational programs to prepare students for rewarding careers that will begin four to six years in the future (when the students will become employees) and must design and conduct the worksite learning experiences discussed earlier.

Are There States or Communities Where the New System Is Already Working?

Many states and communities are changing their educational systems to incorporate the elements described in this paper—and some have begun to report significant improvements in core indicators of student academic achievement, etc., but the progress is not as rapid, uniform, or complete as any of us would like to see.

Many of the elements for this new system are based on the model that has evolved from Tech Prep; significant, unique improvements have also been incorporated from other school-to-career initiatives such as career academies and High Schools That Work. Most local and state educational reform initiatives are attempting to integrate some of these elements. But they all need to combine each of the eight elements describing this new system.

We haven't failed to make changes; we've made very good progress—in isolated elements and in isolated communities. But, unless we reach a common vision and work toward a common educational system for career preparation—a system that contributes to total school improvement—the excellent efforts that have been made in Tech Prep and other school-to-career initiatives will stagnate and have little long-term value and impact on the educational improvements that our country desperately needs.

Summary

Public education should not be providing narrow job training in high school, nor should it track any students and/or limit their opportunities to pursue further education. This model of vocational education, which may have worked well in the past, is gradually being replaced with the new system that will serve all students because it will be an integral part of total school reform. Its contribution is threefold:

1. Providing a career focus for all students; giving them reason to remain in school and reason to continue their education at higher levels and throughout life
2. Providing a teaching strategy (contextual teaching) that will enable all students to master high levels of academics
3. Providing real-world, open-ended problems that can be solved only by integrating knowledge and information from different academic disciplines into critical-thinking processes and cost-versus-benefits trade-offs
4. Providing a workforce that allows our country to remain the world's leader in technology, human rights, and economic development

We know that career preparation has always been a valued component of public education, and, in a new form, it can be made to match the emerging requirements of our new economy. If this happens, it will be useful and valued. If we fail to open this “window of opportunity,” the private sector will necessarily do what is expedient to provide for its workforce and we will all lose.

The following appendices provide examples of how the new system described in this paper can be tailored to meet the special needs of different educational and demographic environments.

APPENDIX A

A Career Academy School-of-Choice in a Mid-size Texas Town

A highly diverse school district in a Texas community of slightly more than 100,000 residents recently created a third high school—a 9-12 career academy for business, engineering, and information technology clusters. The school has over 700 students, so each of the three clusters can have an average enrollment of 240 students, or 60 students per grade.

Students in area middle schools are counseled about careers in the three clusters and then given the opportunity to enroll in the academy prior to entering the ninth grade. In the ninth and tenth grades, students in each cluster attend math, science, and English classes that address general academic concepts but involve problems and applications that pertain to each student's chosen cluster. In addition to taking core academic courses, each ninth and tenth grader takes one cluster-specific course, which covers basic work skills, and completes a 10-hour worksite learning activity. Students can change clusters or return to another high school in the ninth or tenth grade without losing credits toward graduation. In the eleventh and twelfth grades, along with their required academic courses, students take one or two courses in the common technical core of their chosen cluster. (For example, a student in the information technology cluster might take a course in databases.) In the twelfth grade, students are encouraged to take their technical courses at a nearby community or technical college. In the summer after the junior year, students are provided 10-week paid internships in their chosen fields. If they satisfactorily meet the measurable goals of their internships, they receive transcript credit.

Planning the academy's curriculum involved representatives from business and industry, the academy, a community college, a technical college, and a university. The colleges and the university

indicated that they would welcome academy graduates as students on completion of their high school programs; the colleges offered credit for some of the technical courses. Participating business and industry representatives confirmed that academy graduates would be employable and would be able to obtain financial support for further education and training.

The academy began its fourth year of operation this fall, with full enrollment. Its students outperformed the other two local high schools on state-mandated achievement tests. Three members of its first senior class have already been offered university scholarships.

The other two high schools in the community are planning to offer academies in the health, arts, human services, and transportation clusters.

APPENDIX B

A New System Evolving in Rural Nebraska

When it comes to career and technical education, small rural communities often face special challenges. Because of their low enrollment, many rural schools can't justify occupationally specific programs that require specialized tools, equipment, teachers, and laboratory space. Moreover, access to on-campus enrollment in postsecondary institutions can be limited by location, and opportunities for on-site work-based learning can be scarce.

Because of these and similar challenges, many small secondary schools in rural states are turning to career academies as a way of blending academic achievement with technical preparation in a manner that relates to students' career objectives. Career academies—"schools within schools"—integrate academic and vocational instruction within occupational clusters such as finance and health. Taking courses that pertain to broad technical clusters, rather than merely acquiring narrowly defined "job skills," allows students to prepare for many opportunities related to a *range* of careers. Using career academies, small rural schools can provide academic and technical instruction related to multiple occupations or career pathways.

The rural career academy model is usually a two-year program. During the summer between their junior and senior years, students are placed in paid internships outside the district to acquire valuable work experience. Work-based learning supplements the in-school instruction by exposing students to real-world experiences. Through a school-sponsored work-based learning program, students gain firsthand experience using tools and equipment in the workplace. Students are also able to acquire teamworking, problem-solving, and critical thinking skills in an applied learning environment. Where on-site work-based learning is not possible, simulated activities can be used.

Career academies not only benefit the participating students; they also help to meet the workforce needs of their communities. For example, in many small rural communities, there is a growing need for healthcare workers. A small rural school could implement a health career academy that would prepare students for positions in hospitals and long-term care facilities. Instruction pertaining to the health cluster could be a first step toward becoming a certified nurse assistant, a licensed practical nurse, and, eventually, a registered nurse.

Many career academies offer students portable “certification” or skill certificates based on accepted industry standards. Such a certificate communicates to business and industry that the holder possesses valuable occupational competencies acquired through participation in the career academy.

Career academies prepare students for further education as well as employment. Articulation agreements with postsecondary education institutions based on the Tech Prep model allow students to obtain advance placement or dual credit toward fulfilling the requirements of a degree program. This articulation process allows a student to avoid duplication and overlap of coursework.

Through career academies, small rural schools can help students acquire the academic and technical competencies they will need to succeed in high-skill, high-wage occupations. Career academies prepare individuals to be lifelong learners, contributing members of society, and thriving members of the workforce.

APPENDIX C

A “School Within a School” Career Academy in New York City

After seven years of hard work, all the pieces are finally in place. The school’s six career academies are at last an accepted part of the school culture. The business advisory board is an established entity at the school. Attendance is up. Ninety-six percent of last year’s seniors met the new state academic standards, and more than 70 percent are going on to college. The teaching staff is stable. To incoming ninth graders, the school is everything the high school catalog says it is; they look forward to four successful years.

The school principal remembers how things had been and what it took to get to this point. It all started when one student, having just completed a summer internship, refused to take an outdated computer class. She insisted that the school update its offerings. When challenged by a senior teacher as to what made her such a good judge of the school’s quality, the student replied, “I worked for a bank this summer. When was the last time *you* worked in the real world?”

Some teachers were offended, but most knew the student was right. Even so, there was skepticism among the faculty members when the idea of restructuring around career themes was introduced. “It’s just another fad,” they said. “This too shall pass.” The master schedule would have to be reworked by hand to accommodate block scheduling and allow for common prep periods. Parents would have to be convinced that their kids would benefit.

Despite many reservations and the daunting tasks that lay ahead, the program was adopted and the work began. Teachers in five of the six academies struggled for the first few years. Writing and revising career-related curricula didn’t come easily. One academy benefited from a national organization’s industry-validated

curriculum and staff-development program, but the others had to scrape together whatever they could and begin seeking out local partners. The task was often difficult, but the shared challenge elevated the professionalism of the people involved. The teachers' union even backed an effort to allow the screening of new teachers by a school committee in order to identify candidates with well-suited philosophies.

There were years when budget cuts and district mandates forced changes in the program. Some years the academies had to share teachers or raise limits on class size. Other years they lost promising teachers, had to reduce extracurricular activities, or experienced shortages of new textbooks and computers. But as signs of success became increasingly evident, the overall restructuring took hold. More and more teachers requested interdisciplinary pairings, and entire departments mandated the practice so that others would be brought into the fold. Student internship sponsors matured into career mentors, and classroom speaking engagements were handled through the new career and college center. As the reputations of the academies improved, recruiting became easier.

Today all the components of the program are working smoothly. An integrated, academically rigorous, career-focused curriculum is in place, and staff development is a regular part of every teacher's professional activities. The business advisory board has emerged as a partner in the school's success, and the internships expose students to a world of opportunity they would otherwise miss. The focus has shifted to high standards and student outcomes. Things are looking up. The students no longer think of themselves as statistics but as talented, intelligent young people embarking on rewarding, lifelong careers.